



NOW Inc. Announces Exclusive International Distribution Agreement with Kimray Inc.

April 6, 2017

HOUSTON--(BUSINESS WIRE)--Apr. 6, 2017-- NOW Inc.'s (NYSE:DNOW) U.S. subsidiary DNOW L.P. is proud to announce its Exclusive International Distribution Agreement with Kimray Inc. DistributionNOW will distribute and service Kimray's industry leading line of regulators, control valves, glycol pumps, and liquid level controls across the eastern hemisphere.

Robert Workman, President and CEO of NOW Inc., remarked, "The control valve technology and market has seen steady growth throughout the world and is an integral part of many modern process facilities. We are excited to expand our decades-long relationship with Kimray in North America to include exclusive distribution rights in the major international oil and gas markets. Kimray is the premier manufacturer of control products applied extensively in production and processing facilities, and we believe this expansion of our partnership will enhance both organizations' ability to meet the flow control needs of our customers globally."

"Kimray is grateful for the international partnership that is beginning with DistributionNOW as we look to leverage their supply chain and customer service expertise to make a difference in the lives of more customers," said Dustin Anderson, Vice President of Sales and Marketing at Kimray Inc. "We are excited about this step in our strategic vision and look forward to a long and mutually beneficial partnership with DNOW. This endeavor goes hand-in-hand with Kimray's vision to grow sales through market diversification. Kimray's agreement with DNOW emphasizes a commitment to continued revenue growth and increased market share for Kimray product lines. This partnership solidifies Kimray's distribution network and firmly establishes brand presence in major oil and gas plays across the globe."

NOW Inc. is one of the largest distributors to energy and industrial markets on a worldwide basis, with a legacy of over 150 years. NOW Inc. operates primarily under the DistributionNOW and Wilson Export brands. Through its network of approximately 300 locations and 4,500 employees worldwide, NOW Inc. offers a comprehensive line of products and solutions for the upstream, midstream and downstream energy and industrial sectors. Our locations provide products and solutions to exploration and production companies, energy transportation companies, refineries, chemical companies, utilities, manufacturers and engineering and construction companies.

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